



President and CEO Position Description

Position Title: President and CEO

Reports to: Research Triangle Foundation Board of Directors

FLSA Status: Exempt

The President and CEO is expected to implement the vision that has been created by the Research Triangle Foundation to enable the Research Triangle Park to achieve its economic growth objectives now and in the future. The President and CEO will have the support of a Board that worked closely with a national consulting team to develop a new Master Plan for RTP in 2012 and is taking an active role in the Master Plan implementation. A major step in the implementation of the Master Plan is the creation of a dense mixed use (residential/retail/hotel/office) center in the Park. Detailed planning of the first phase, called Park Center East, is complete. Zoning is in place, and the site plan for the horizontal infrastructure has been approved and permitted. Bids have been received, and construction is anticipated to begin in Fall 2017. Substantial public financial support for the infrastructure development has been obtained.

This position operates in a high-profile role. The person holding it must be capable of strengthening and expanding the strong alliances the organization has forged with key business, public, education and economic development leaders in the region, state, country and across the world. Because the Foundation is transitioning from primarily a land sale to largely a property development and management role, it is necessary that the person in this position have extensive knowledge and considerable experience in commercial land development, preferably on multiple fronts and over the full spectrum of planning, financing, construction and property management. The CEO will:

- Actively participate in and lead the implementation of the Park Center development, providing new insights and recommending adjustments as appropriate;
- Work with the Board to further develop and refine the Research Triangle Foundation Master Plan implementation strategy;
- Sell the Master Plan and Park Center; meet with Park land owners and tenants, state and local elected officials and private sector leaders to educate, inform, endorse and support the Master Plan and Park Center;
- Evaluate, organize, and develop the staff to support the Master Plan, Park Center and the ongoing Research Triangle Park operations and administration;
- Oversee the Park Center implementation that includes land development, contract negotiations, financing and identifying and establishing strong relationships with development partners;
- Develop strong relationships with the top-level executives of RTP companies to understand their companies' needs and to facilitate company retention and growth;
- Continue and strengthen relationships with the major universities in the Triangle Region, elected officials and public sector staff at the federal, state and local levels, economic

developers and site location consultants, real estate and land development professionals, community leaders and other research parks and the associations that represent them;

- Drive the financial strategy for RTF, oversee the development of budgets, financial plans, and financial reporting; and
- Develop and maintain ongoing strategic initiatives.

To apply on a confidential basis please email margaret@elinvar.com